

**February 28, 2010 Minutes of the DBC Board of Directors
8:30 a.m. Marriott Round Rock, TX**

Present: Jim Browning, Tim Condict, Randy Hutto, Lane Laning, Vicki McLean, Will Scott, Robert Williams

Absent: Rob Beckham, Chris Timmons

Staff: Cory Traub

Committee: Traci Carnell, Youth Activities Committee
Rowan Smith , Hero of the Year Event

Guests: Monty McGrade, Bob Price

President Robert Williams called the meeting to order.

Rowan Smith provided an update on the joint TP&W, TWA, and DBC function/fundraiser for the Youth Hunt program to be held at the San Marcos Convention Center the last weekend of February 2011. He has spoken with the Texas Parks & Wildlife official that is in charge of the youth hunting programs as well as the Game Warden Association in order to obtain assistance in selecting a finalist for a Hero of the Year Award for Texas Game Wardens. It has been suggested that the format be a 2 day event with an auction and a possible poker tournament held Friday evening, a premier auction held on Saturday, and then have the banquet Saturday evening. Will Scott expressed concern about the DBC having two, 2 day events one month apart. Cory Traub expressed his agreement with Will. There was discussion about having a one day event in January followed by a 2 day event in February. The auction committee will discuss this at their next meeting. Robert Williams has asked Todd Staples to enlist the participation of the National and State FFA organizations in the February 2011 event.

Motion: Randy Hutto moved that Rowan Smith continue to work with TP&W and TWA to strengthen our industry, to promote and educate our youth and develop a working relationship through a continuing annual February event. Tim Condict seconded. Motion passed.

There was a lengthy discussion of the positives and negatives of the auction with some members indicating that given the obstacles the DBC was up against with February auction it had turned out surprisingly well and others suggesting that it had not been a successful event. The DBC board intends to survey the members for input on the quantity of auctions held throughout the year. There were a variety of comments made by directors and visitors that consisted of: have a total of 3 auctions per year, mix semen lots in with the other lots, promote the buyers and quality consignments for the premium sales, the DBC needs

continuity with their sales and should have the same venue two or more times in the same location, the organization should help expand the market, and offer more benefits for members. Cory is mailing an invitation to 610 non-members to join the DBC as well as an information sheet for members to be able to list all of their enterprises so that DBC members have the opportunity to do business with other DBC members. One of the most interesting comments came from member Bob Price. He stated that for the past year and a half he has tracked all of the deer auctions in Texas and collated the information. Those results indicate that 10% of deer sales were for more than \$10,000, 10% of sales were between \$5,000 and \$9,999 and 80% of the sales were below \$5,000. President Robert Williams promptly asked Mr. Price to serve as a Market Advisor for the DBC. Tim Condict expressed that the Texas market is saturated due to closed borders and the only market available to Northern breeders in Texas is the semen market. He also suggested that some semen be offered for sale using the silent auction venue.

President Robert Williams has appointed the following individuals to serve on the following committees:

Auction Committee:

James Butler, Chairperson

Chris Timmons

Will Scott

Monte Carnell

Randy Ranier

Brett Scarbrough

Events Committee:

Vicki Hughes, Chairperson

Shawn Smith

Mike Frasier

Industry Relations:

Robert Williams, Chairperson

Rowan Smith

Vicki McLean

Lane Laning

Rob Beckham

David Greiner

Nominations Committee:

Jim Browning, Chairperson

Robert Williams

Lane Laning

Membership Committee:

Co-Chairs

Gary Simon – Southern Division

Tim Condict – Northern Division

Ethics Committee:

Will Scott, Chairperson

Jordan Smrekar

Jim Browning

Randy Hutto

Robert Williams

Vicki McLean

Animal Health Advisory Committee:

Harry Simon, Chairperson

Dr. Dan McBride

Dr. John Dedwylder

Red Deer Committee:

Joan Luedke, Chairperson

Womens Activities

Dana Hutto, Chairperson

Charissa Smith

Lindsey Scott

Member Services:

Randy Hutto, Chairperson

Randy Rainer

Vicki McLean

Youth Activities:

Traci Carnell, Chairperson

Beth Buckner

Steve Havens

Market Advisory:

Bob Price, Chairperson

DBC Chaplain:

Lane Laning

In Executive Session:

Will Scott reported that making the Co-op a 501C3 entity is a good idea but will take some restructuring of the present organization. It will require a new tax EIN change at the bank and the formation of a separate board that serves as a feeder board for the co-op board.

The board also visited with Shawn Sayer about hiring him to be the DBC Executive Director. He indicated that he was very interested in the offer but wanted to discuss it with his son before committing to the proposal.

Motion: Randy Hutto moved that the DBC hire Shawn Sayer as DBC Executive Director with a yearly salary of \$45,000 plus travel expenses of hotel fees, fuel and or air fare upon mutual agreement of an employment contract. Will Scott seconded. Motion passed unanimously.

Robert asked Will Scott to work on an employment contract, Tim Condict to provide a job description of the duties of an executive director, and Randy Hutto, to handle the financial issues. Shawn indicated he would let us know his decision by the end of the week.

Meeting adjourned at 2:45 p.m.

Respectfully submitted
Vicki McLean
DBC Secretary